

Thursday, February 21, 2018: **EASTCONN ECHIP Executive Committee Meeting** held at the EASTCONN Central Office, 376 Hartford Turnpike (Route 6), Hampton, CT

Executive Committee Meeting:

Present:

Larisa Carr, EASTCONN

Gary Mala, EASTCONN

Kelly Vachon, Plainfield

Bill Hull, Putnam

Walter Willett, Tolland

Amanda Backhaus, Coventry

EASTCONN Staff present: Carol Klemyk, Executive Assistant

1. The meeting was called to order:

2. Approval of Minutes:

- Gary Mala appreciates the large font for the minutes
- Motion, discussion, moved

3. Approval of Minutes:

MOTION: Bill Hull made motion to approve the minutes from the January 2019 meeting with amendment

SECOND: Kelly Vachon

VOTE: Unanimous

ABSTENTIONS: None

4. Additions to the Agenda: No Additions

5. RFP and Timeline for Broker Search, Procedure for Broker Search, Questions for Broker Search:

- a. Posted a month ago
- b. Deadline yesterday 2/20/19
- c. All responses have come in
- d. Six agencies responded (unclear on one of them)
- e. Executive Committee will review RFPs
 - i. Interviews March 19, 2019 from 9:00 to 11:30 AM (for finalists)
 - ii. Questions will be prepared for RFP interviews
- f. A metric or rubric will be created to keep people consistent in the review process

6. ECHIP Updated Renewals:

- a. Milliman re-ran numbers through January (claims).
- b. Large claims updated through January
- c. Two areas where claims went up
 - i. 1st column medical claims
 - ii. 2nd column pharmacy
 - iii. Totaled to come up with increases
 1. Coventry Down
 2. EASTCONN Up
 3. Putnam went up
 4. Tolland went up but claim will likely wash itself out.
 5. Overall was 10% Drug, 7% Medical and Vision
 6. Budgeting is on point, don't want to under-budget
 7. Dovetail into the conversation with Stop Loss.
 8. Stop Loss renewal will come in.
 9. March 12th will meet.
 10. Interesting renewal. Consider the possibility of upping the sop loss deductible. Last year went up to 160k to offset increase (19% last year). Doing so brought us down to a 12%. Cost of care is going to make that threshold hit soon. Our size would mean a 200k deductible. That is a big jump. It should be worth if for us to make a move, but we should consider the possibility of moving to a higher deductible (Larisa Carr).
 11. Bill Hull – based on trend, need the data, and what that means.
 12. Larisa Carr – claims may not capture the 170k. Recommending the change for July, for 19-20. Realizes it is a lot to consider. Last year, moving to the 160k want the conversation for being 175k but group may not have been ready for that. Group may not think ready now.
 13. Bill Hull – it is about how many people come right up to the corridor.
 14. Larisa Carr – hovering just below it can be problematic, can be worse.
 15. Larisa Carr – we cannot underfund this. Thought this was useful information to share.
 16. Bill Hull – express Importance to be transparent. If we can get the information to the Executive Board so we can look at it and tweak what we want and put it out, that would be helpful.
 17. Our administrative fees remain the same until 2021.
 18. If rates are going to fluctuate, we will pursue a three year lock.
 19. We can always say we are going out on an RFP.
 20. Anthem is getting into the collaboration game, not necessarily well, but door was shut before.
 21. Connecticare is all in on it, and wants to win over business. Bolton, Brooklyn had it for a while, but unions resist it because want national carrier. They will be a contender, however, when looking at the market.
 22. Many districts are sitting on contracts that way “equal to or better” – so this must be a year out, need at least a year.
 23. Feeling that it would be good to have further discussion on this.

7. New Business:

- a. Update on ECHIP Lite?
 - i. Now CTCHIP – Connecticut Collaborative Health Program
 - ii. Meets again next Thursday.
 1. Thompson, Canterbury, Bolton, Brooklyn, approved
 2. Union – Joe Reardon, not sure if will come because they are small. They have super rich plan, \$15 office co-pays, and demographic is higher.
 3. CTCHIP is totally separate entity
 - a. Have gelled
 - b. Meetings run about three hours
 - c. They are trying to tackle down in various meetings.
 - d. Bylaws? Anything we can review?
- b. Question – what has been put out there / marketed / to get people to join the collaborative?
 - i. How big do we want to be?
 - ii. How big is too big?
 - iii. Have the conversation with the membership.
 - iv. We are hearing that labor associations are being talked into going to the State plan.
 - v. A larger collaborative will have more leverage in the market
 - vi. What are some of the questions that need to be answered, including growth?
 - vii. Are we just going to be “Eastern” – can be revisited as discussion with the Executive Committee. It has been added to the agenda.
 - viii. Larisa Carr reached out to Paula, they wanted her to come out, and get more information.

8. Adjournment:

- a. Motion: Bill Hull
- b. Second: Kelly Vachon
- c. Vote: Unanimous
- d. Abstentions: None

Respectfully submitted,

Carol A. Klemyk
Executive Assistant - EASTCONN